



Partner Program

2022

The Partnership Advantage With Sath

Sath's extensive experience allows us to understand and empower our partners to grow their businesses, with IDHub.

Sath's partnership gives service providers the ability to enhance and improve their personalized solutions.

Certified partners will benefit from our 20 years of experience managing Cybersecurity and Identity Management, for some of the largest companies in North America.

We understand the challenges managed service providers face, and the requirements needed to achieve successful results for their clients.

We work directly with new Identity Solution Providers, guiding them through our training and certification programs, with the opportunity to work and collaborate directly with us on live projects.

Our partners' success is critical to our success.

The wave of emerging IAM clients and industries is here, jump in on the ground floor with our expert team today.

Partner Incentives

Partner Compensation (up to 30% of the contract value)

- Our compensation package encourages strong relationships. Partners receive in-depth knowledge of IDHub to build a powerful portfolio of customized services, tools and offerings.
- Typical new clients will need to purchase 20%-40% of the value of their initial contract in additional services and implementation costs.
- Sath will complete up to 30% of the value of these tasks for each new client our partners bring to us. Partners can then bill the clients directly for these tasks.

**Examples of Partner Referral Services Credit Usage*

Client Users	IDHub License	Partner Receives 30% Service Credits
1000	\$72,000	\$21,600
Extra Services Client Requests		You Bill Client
Small Implementation		*\$14,000
2 Custom Connectors		*\$6,250
Total You Bill Client For Services		\$20,250
Pay Sath With Credits		-\$21,600
You Keep Rollover Credits For Future Clients		\$1,350

***Suggested Pricing To Bill Your Client**

Partner Incentives

Increase Billable Revenue

IDHub partners can brand their client dashboards with their company logo and contact information, providing their clients with easy access to quick technical job requests related to IDHub or other services you provide.

*Example of Co-Branded Partner Dashboard.



Dashboard

- Tasks
- Requests
- Search Catalog
- Saved & Shared List



Arnold M. Lee

- About IDHub
- Report a Problem
- Documentation
- Get Support
- [Logout](#)

For Service Contact:
info@CWDynamic.com



555-555-1212

powered by
ver. IDHub SaaS Release (21.10)

< My Profile

My Access

Sort by Date added ▾

● Application ● Roles



Zoom

May 10, 2021 Access Provisioned Account ID arnold



Slack

May 10, 2021 Access Provisioned Account ID arnold



G Suite

May 10, 2021 Access Provisioned Account ID arnold



**Your Contact Information
on every user's dashboard**

Partner Incentives

Gain Referrals From Sath.com

Partners will gain access to and be featured in our Premier Partner directory, searchable by location.

In addition, Sath will refer new clients to our top local partners when additional services are required.

Expand your Business Offerings

We designed IDHub to be simple to learn, use, and customize.

Successful IT solution providers who have not previously offered Identity Solutions to their clients will find it an easy addition to their portfolio of services, providing an entirely new stream of income and clientele.

Access Untapped Markets

IDHub's sliding user pricing, combined with low-cost maintenance and installation costs have created new client markets.

Industries and businesses that were previously prohibited by cost, are now able to utilize IAM systems.

The demand for Cybersecurity and access control has never been greater. Now, your clients with as few as 20 employees can significantly benefit from adding Identity Management to their technology stack.



Partner Incentives

Increase Profitability

- ◆ Do more in less time, with software that was built to drastically cut maintenance and implementation time.
- ◆ Build a portfolio of reusable, pre-built workflows, connectors, and customizations, to expedite on-boarding new clients onto the platform.
- ◆ Create reusable SOP docs for integrations, installs, and updates, allowing you to utilize entry-level technicians, to accomplish historically expert-level tasks, quickly, for new and existing clients.
- ◆ Utilize your free partner environment, with multiple tenants, to create tests, updates, and custom development work, in a live mirrored environment, without the need for live updates, downtime, or excessive time-intensive production precautions.



Access To Expert Community And Library

Becoming a partner gives you access to a community of Sath and partner developers, and Identity professionals to resource, consult, recruit, or sub-contract.

Partner Incentives

Promote Authority

Training programs allow partners to achieve credentials as IDHub certified technicians.

Individual leaders inside your organization will be eligible for Sath's Identity Expert Advisory Council.

Be The First

Gain a significant competitive advantage by being the first to market with this solution in your region.

Get early access and training, to establish your company as the expert in your region.



Apply Today

<https://sath.com/partner>